Morningstar Wide Moat Focus Barclays 7% Index

- Aims to provide stable returns based on the long-term strength of its selected stocks across multiple sectors
- Excess Return Index (dividends are reinvested)
- Comprised of four Barclays U.S. Treasury futures indices and the Morningstar Wide Moat Focus Index
- Volatility control adjusts allocation to maintain annual volatility at or below 7%

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Learn how the Wide Moat 7% Index is constructed.



SELLING FOUNDATIONS



The first steps in selling Foundations:

- 1. Check with your Broker-Dealer to see if Foundations is approved
- 2. Get Appointed with Security Benefit
- 3. Complete Product Training

FIAs don't have to be complicated, and with Foundations, we've created content to help make it easier to educate your clients on how the product works. From client-friendly presentations to sales ideas to help you generate interest, use the resources linked below to start conversations with your clients.

Selling Foundations

Related Resources

- Foundations Annuity
- Wide Moat 7% Index Brochure
- Wide Moat 7% Index Account at a Glance
- Comparison Grid: Diversified Crediting Strategies

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