

## **Morningstar Wide Moat Focus Barclays 7% Index**

- Aims to provide stable returns based on the long-term strength of its selected stocks across multiple sectors
- Excess Return Index (dividends are reinvested)
- Comprised of four Barclays U.S. Treasury futures indices and the Morningstar Wide Moat Focus Index
- Volatility control adjusts allocation to maintain annual volatility at or below 7%







Learn how the Wide Moat 7% Index is constructed.





## SELLING FOUNDATIONS

The first steps in selling Foundations:

1. Check with your Broker-Dealer to see if Foundations is approved
2. [Get Appointed with Security Benefit](#)
3. [Complete Product Training](#)

FIA's don't have to be complicated, and with Foundations, we've created content to help make it easier to educate your clients on how the product works. From client-friendly presentations to sales ideas to help you generate interest, use the resources linked below to start conversations with your clients.

[Selling Foundations](#)

## Related Resources

- [Foundations Annuity](#)
- [Wide Moat 7% Index Brochure](#)
- [Wide Moat 7% Index Account at a Glance](#)
- [Comparison Grid: Diversified Crediting Strategies](#)

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